

Crystal Clear Software

Financial Facts and Figures

The eight financial year was a good year in turnover for the company – we reached almost the same level as in the peak year before – but we had more expenses, leading to a loss of 23 million.

- Total turn-over (in Uganda Shilling):
 - 1999: 67 million
 - 2000: 88 million
 - 2001: 144 million
 - 2002: 180 million
 - 2003: 243 million
 - 2004: 415 million
 - 2005: 386 million
 - 2006: 446 million
 - 2007: 444 million
 - 2008: 518 million

- In terms of sales of software licenses, this is:
 - 1999: US 3,500 \$
 - 2000: US 24,000 \$
 - 2001: US 39,000 \$
 - 2002: US 45,500 \$
 - 2003: US 62,000 \$
 - 2004: US 120,000 \$
 - 2005: US 114,000 \$
 - 2006: US 185,000 \$
 - 2007: US 182,500 \$
 - 2008: US 245,000 \$

(this is only software, excluding consultancies, training and other income).

- Annual Income from Consultancies and Training went from:
 - 1999: 60 million Uganda Shillings
 - 2000: 38 million
 - 2001: 57 million
 - 2002: 68 million
 - 2003: 71 million
 - 2004: 145 million
 - 2005: 112 million
 - 2006: 121 million
 - 2007: 64 million
 - 2008: 82 million

(contrary to the other years, the first year consultancies were not all software related).

➤ Annual Profits:

1999: 6.96 million Uganda Shillings

2000: -/- 21.08 million

2001: -/- 26.94 million

2002: 1.96 million

2003: -/- 6.69 million

2004: 60.39 million

2005: -/- 23 million

2006: -/- 52 million (we made in fact a profit of 30 million, but for the 1st time 50% of the annual fees – 82 million – were carried forward to the next fin. year, thus creating a loss of 52 million)

2007: nill

2008: 25 million (after 42 million write off for office in Costa Rica)