

STATISTICS LOAN PERFORMER USAGE FOR THE LAST 10 YEARS

	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999
<i>MFIs Using LPF</i>	350	314	288	249	204	175	162	145	125	94	56	40	24	5
<i>% Growth in Clientele</i>	11%	9%	16%	22%	17%	8%	12%	16%	33%	68%	40%	67%	380%	
<i>New Organisations</i>	78	63	71	67	65	47	44	28	51	49	26	22	21	5
<i>Cumulated Sales</i>	637	559	496	425	358	293	246	202	174	123	74	48	26	5
<i>Abandoned</i>	42	37	32	22	36	34	27	8	20	11	10	6	2	
<i>Total No. of Active Sites</i>	753	716	674	547	414	356	309	281	236	165	125	92	51	19
<i>% Growth Active Licenses</i>	5%	6%	23%	32%	16%	15%	10%	19%	43%	32%	36%	80%	168%	

Data as per 30 June of each year.

By License Type	As per 30/6/2012		As per 30/6/2011		As per 30/6/2010		As per 30/6/2009		As per 30/6/2008	
Single User Foxpro	301	40%	270	38%	249	37%	218	40%	180	43%
5-User Foxpro	351	47%	351	50%	321	48%	244	45%	189	45%
12-User Foxpro	42	6%	41	6%	40	6%	35	6%	28	7%
20-User SQL Server	59	8%	47	7%	64	9%	50	9%	24	6%
Total	753	100%	709	100%	674	100%	547	100%	421	100%
Clients per Region	In 2012:	as %	In 2011:	as%	In 2010:	as%	In 2009:	as%	In 2008:	as%
East-Africa (incl. Ethiopia & Eritrea)	92	26%	75	24%	77	27%	69	28%	70	34%
Anglophone West-Africa	73	21%	65	21%	64	22%	55	22%	34	17%
Francophone Africa	56	16%	68	22%	51	18%	44	18%	30	15%
Caribbean	19	5%	16	5%	17	6%	17	7%	15	7%
Caucasus, Central Asia, Russia	21	6%	12	4%	10	3%	13	5%	12	6%
East-Asia and Pacific	12	3%	11	4%	12	4%	10	4%	9	4%
Arab Peninsula	7	2%	9	3%	16	6%	8	3%	7	3%
Southern Africa (incl. Angola & Mozambique)	34	10%	28	9%	22	8%	16	6%	13	6%
Europe and USA	4	1%	3	1%	2	1%	3	1%	4	2%
Latin America	11	3%	12	4%	8	3%	7	3%	5	2%
Indian Sub-Continent	19	5%	12	4%	9	3%	7	3%	5	2%
China	2	1%	2	1%	1	0%	0	0%	0	0%
Total	350	100%	313	100%	289	100%	249	100%	204	100%